

OpenTable and Relais & Châteaux announce Quality Supplier Partnership



OpenTable Europe, a leading provider of restaurant reservation and guest management software, has signed a “Quality Supplier” agreement with Relais & Châteaux, the exclusive collection of 480 of the world's finest hotels and gourmet restaurants in 56 countries. The first technology partnership for Relais & Châteaux, this relationship enables the association to provide its members with a solution to streamline their operations and provide a real-time restaurant reservation service for their guests. The announcement follows OpenTable’s recent milestone of seating more than 3 million diners in the month of May at restaurants through reservations booked through the OpenTable network.

For more than fifty years, Relais & Châteaux has championed gastronomic innovation as an integral part of its philosophy. With its collection of the world’s finest restaurants and small hotels, the association has become synonymous with haute cuisine. The OpenTable system is already being used by a number of distinguished Relais and Châteaux properties around the world such as Daniel, GästeHaus Klaus Erfort, Jean-Georges, Johann Lafer’s Stromburg, Le Bernardin, Per Se, Residenz Heinz Winkler, Restaurant Toqué!, and The French Laundry.

“This partnership reinforces our continued commitment to ensure our guests are privy to excellent service,” said Jacques-Olivier Chauvin, CEO of Relais & Châteaux. “Through our relationship with OpenTable, our member restaurants will now have access to a premier reservation and guest management solution and their guests will enjoy the convenience of booking their restaurant reservations online”.

Relais & Châteaux member restaurants will now be able to offer OpenTable real-time restaurant reservation capabilities from their websites, giving guests the ability to make online reservations at a collection of fine restaurants. In addition, OpenTable will draw on its experience working with approximately 8,500 restaurants worldwide to provide the

members of Relais & Châteaux excellent service in both restaurant reservations and guest management.

David Pritchard, Managing Director, Europe and Senior Vice President, OpenTable, Inc. said, “OpenTable and Relais & Châteaux value excellence, both in terms of solutions for the restaurateur and service for the restaurant guest. Through this partnership, we look forward to serving the association's member restaurants -- helping them leverage the OpenTable system to streamline their operations and provide their guests with the convenience of online reservations.”